# 2022

## Media Kit

Publication for the peening, blasting, cleaning and vibratory finishing

industries

- read in 78 countries



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www.mfn.li, info@mfn.li

# Circulation Information 2022

he purpose of Metal Finishing News (MFN) is to create a truly global platform to inform readers about applications, products and services in **peening**, **blasting**, **cleaning and vibratory finishing**. With a circulation of 6471 issues, mailed to 67 countries, MFN is pleased to be read on 5 continents (see detailed information in the tables below). Besides editorials received directly from companies in related industries, MFN regularly publishes inputs from universities around the globe. These contributions appear in a column called "Science Update". In addition, there are interviews with interesting personalities from the industry. There is a total of 9 columns written by a core team of around 20 authors from around the globe which are published in every issue.

The magazine is published every two months, in January, March, May, July, September and November.

In most issues one finds contributions from North & South America, Europe and Asia. It is distributed to decision-makers mainly in the **aviation**, **automotive**, **foundry and metal finishing industries**.



### Circulation North & South America

| USA         | 653  |
|-------------|------|
| Canada      | 309  |
| Brazil      | 98   |
| Mexico      | 50   |
| Argentina   | 19   |
| Chile       | 5    |
| Colombia    | 3    |
| Ecuador     | 3    |
| Peru        | 3    |
| Puerto Rico | 2    |
| Bolivia     | 1    |
| Costa Rica  | 1    |
| Venezuela   | 1    |
| Sub-Total   | 1148 |
|             |      |

### Circulation Europe

| Germany     | 696 | Czech Republic | 11   |
|-------------|-----|----------------|------|
| France      | 248 | Portugal       | 11   |
| England     | 220 | Russia         | 9    |
| Spain       | 195 | Greece         | 8    |
| Italy       | 113 | Hungary        | 8    |
| Netherlands | 93  | Croatia        | 7    |
| Switzerland | 68  | Denmark        | 5    |
| Turkey      | 59  | Ukraine        | 5    |
| Poland      | 48  | Scotland       | 4    |
| Sweden      | 38  | North Ireland  | 3    |
| Belgium     | 37  | Lithuania      | 2    |
| Israel      | 32  | Luxembourg     | 2    |
| Romania     | 21  | Belarus        | 1    |
| Slovakia    | 19  | Bosnia         | 1    |
| Finland     | 18  | Estonia        | 1    |
| Ireland     | 17  | Macedonia      | 1    |
| Austria     | 16  | Serbia         | 1    |
| Norway      | 13  | Sub-Total      | 2031 |
|             |     |                |      |

### Circulation

| Sub-Total   | 2202 |
|-------------|------|
| Vietnam     | 1    |
| Sri Lanka   | 2    |
| Philippines | 22   |
| New Zealand | 59   |
| Hong Kong   | 14   |
| Korea       | 224  |
| Indonesia   | 27   |
| Australia   | 128  |
| Thailand    | 36   |
| Taiwan      | 57   |
| Malaysia    | 63   |
| Japan       | 322  |
| India       | 162  |
| Singapore   | 203  |
| China       | 889  |

### Circulation other regions

| U A Emirates | 73  |
|--------------|-----|
| South Africa | 66  |
| Pakistan     | 32  |
| Jordan       | 6   |
| Egypt        | 115 |
| Bangladesh   | 3   |
| Ethiopia     | 3   |
| Malta        | 2   |
| Saudi Arabia | 52  |
| Tunisia      | 2   |
| Azerbaijan   | 1   |
| Bahrain      | 1   |
| Ghana        | 1   |
| Nigeria      | 1   |
| Oman         | 1   |
| Sub-Total    | 332 |

Mailed: 5713 ea.

Distributed: 750 ea.
(at workshops & exhibitions,
MFN training centres, etc.)

Total Worldwide: 6463 ea.

# 2 % others North & South America

Last Count: June 2021

circulation of 6463read in 78 countries

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# Print Advertisement Rates 2022

| US\$ Price: Only for North America € Price: Europe, Asia and Others                  | 1 x                | 3 x                | 6 x                |
|--|--------------------|--------------------|--------------------|
| full page no frame (hxw=297x210mm)   | US\$ 1920 / € 1450 | US\$ 1820 / € 1340 | US\$ 1720 / € 1280 |
| 1/2 page vertical (hxw=250x85mm), horizontal (hxw=122x176mm)                         | US\$ 960 / € 730   | US\$ 910 / € 670   | US\$ 860 / € 640   |
| 1/3 page vertical (hxw=250x55mm), horizontal (hxw=80x176mm)                          | US\$ 640 / € 460   | US\$ 605 / € 440   | US\$ 570 / € 420   |
| 1/4 page vertical (hxw=122x85mm), horizontal (hxw=58x176mm)                          | US\$ 470 / € 360   | US\$ 430 / € 330   | US\$ 410 / € 310   |
| <b>NEW:</b> 1/3 page vertical no frame special position on right page (hxw=297x55mm) | US\$ 960 / € 730   | US\$ 910 / € 670   | US\$ 860 / € 640   |

No agency commissions are offered, rates are non-commissional.



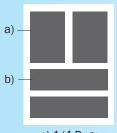
Full Page No Frame



1/3 Page Horizontal



1/2 Page Vertical



a) 1/4 Page Vertical

b) 1/4 Page Horizontal



1/2 Page Horizontal



1/3 Page Vertical

<u>SPECIAL POSITION</u>

Right Page



1/3 Page Vertical

Special position of advertisement is subject to charge as below:

1st cover: not sold

 $2^{nd}$  cover: +30% (+US\$ 576/€ 435)  $3^{rd}$  cover: +20% (+US\$ 384/€ 290)  $4^{th}$  cover: +50% (+US\$ 960/€ 725)

Any other special position request:

US\$ 200 / € 150

|                                | 2021          | 2022    |               |         |                |         |               |         |               |         |               |         |
|--------------------------------|---------------|---------|---------------|---------|----------------|---------|---------------|---------|---------------|---------|---------------|---------|
|                                | Dec.          | Jan.    | Feb.          | March   | April          | May     | June          | July    | Aug.          | Sept.   | Oct.          | Nov.    |
| issue                          |               | issue 1 |               | issue 2 |                | issue 3 |               | issue 4 |               | issue 5 |               | issue 6 |
| closing <sup>(*)</sup><br>date | 10th.<br>Dec. |         | 10th.<br>Feb. |         | 10th.<br>April |         | 10th.<br>June |         | 10th.<br>Aug. |         | 10th.<br>Oct. |         |

# Online Advertisement Rates 2022

### www.mfn.li: over 2'000 direct visitors(\*) per day and 60'000 per month!

MFN made it one of its priorities to increase the number of <u>direct visitors</u>(\*) at www.mfn.li as much as possible. Choosing the shortest possible address, offering "A Value" at the home page, cooperating with leading exhibitions, local magazines, international organizations, placing partner-links, etc, constantly improved the rating. However, the largest impact is MFN's global database of nearly 250'000 e-mail addresses from the surface preparation industry. MFN sends far over 1.5 million e-mails/year that are all linked to www.mfn.li the web-site.

## Benefit from this success by placing an online banner ad, which compliments your print advertisement!



### **Automated Feedback:**

Every months customers get an automated E-mail to inform them about the number of visits to their banner.

#### Web Statistic available:

Depending on the month, there are significant differences in the number of direct visits(\*). However, MFN guarantees an average of 60'000 per month over a period of 12 months.

|             | size   | 100% visibility   | per year (**)   | per month (***)  |
|-------------|--|---|---|------------------|
| Side Banner | W=160 pixels, H=56 pixels<br>GIF file, maximum 15 KB | Side banners are visible in <u>every</u><br>menu <u>at all time</u> . Banner position<br>rotates every time to maximise<br>awareness of the web site. Number<br>of banners limited to 26. | US\$ 3400 / € 2490<br>(20% discount to<br>monthly rate) | US\$ 355 / € 260 |
| Top Banner  | W=323 pixels, H=63 pixels<br>GIF file, maximum 27 KB | 2 banners available, no rotation  | US\$ 6240 / € 4600<br>(20% discount to<br>monthly rate) | US\$ 650 / € 480 |

# **Metal Finishing News**

### "Search & Find" Registration Form

We hereby like to give MFN the order to enter our company in the "Search & Find" section of the magazine MFN for the price of US\$ 9.20 / € 6.20 per line, category and issue for the following categories (please mark the requested categories). US\$ 45 / € 32 per issue for the optional 1st logo, US\$ 22.50 / € 16 per issue for all others. The minimum enrolment duration is 12 months (six issues), respectively 6 issues. The enrolment will be extended automatically; however, it can be cancelled at any time after the 12-month minimum period.

In addition, the companies that register for the print magazine, will also be listed online at "Search & Find" in the same categories

Metal Finishing News, Frohberstr. 38

(or use on-line registration at www.mfn.li/advertisement)

8620 Wetzikon - Switzerland

Fax: +41.44.831 2645



cross if listing under this

US\$ Price: only for North America

| <u> 201711</u> | WIART OF CATEGORIES  | equest  |                   | € Price: only for Europe                      | , Asia and | d others |
|----------------|--|---------|-------------------|---|------------|----------|
| PEEN           | ING & BLASTING INDUSTRIES  | Listing | Logo              | E: Media of all Kinds (Peening & Blasting)    | Listing    |          |
| A1: A          | Air Blasting Machines ————   |         |                   | E1: Media, Cut Wire                           | - П        |          |
|                | Air Peening Machines ————  | п       | $\Box$            | E2: Media, Cut Wire, Stainless Steel          |            |          |
|                | Manual Air Peening & Blasting Machines —   | Ħ       | $\overline{\Box}$ | E3: Media, Cut Wire, Aluminum                 | - 🗖        |          |
|                | CNC Air Peening & Blasting Machines ———  | Ħ       | П                 | E4: Media, Cut Wire, Zinc                     |            |          |
|                | Vet Peening & Blasting Machines ————   | Ħ       | Н                 | E5: Media, Cut Wire, Copper ————              |            |          |
|                | Mobile Blasting Systems  | Ħ       | Н                 | E6: Media, Cast Steel Shot                    | - F        |          |
|                | Media Flow Rate Valve for Air Peening & Blasting                                   | Η       |                   | E7: Media, Cast Stainless Steel Shot          |            |          |
|                |  | н       |                   | E8: Media, Customized Solutions               |            |          |
|                | Vheel Blasting Machines —————  | ш       |                   | E9: Media, Steel Grit                         | _          |          |
|                | Vheel Peening Machines —————   | ш       |                   | E10: Media, Stainless Steel Grit —            |            |          |
|                | Peen Forming Machines ——————   |         |                   | E11: Media, Aluminium Oxide                   |            |          |
|                | ob Shops for Peening & Blasting ————   |         |                   | E12: Media, Cast Zinc Shot                    | - 🗖        |          |
| B5: J          | ob Shops for Peen Forming —————  |         |                   | E13: Media, Glass Bead                        | - 🗖        |          |
| B6: (          | Jitrasonic Peening Machines & Job Shops —  |         |                   | E14: Media, Ceramic —                         | - 🗖        |          |
| B7: L          | aser Peening Machines & Job Shops ———  |         |                   | E15: Media, Plastic                           | - 🗖        |          |
| B8: [          | Deep Rolling Machines & Tools ——————   |         |                   | E16: Media, Walnut Shell                      |            |          |
| <b>B</b> 9: (  | Jsed Equipment ————————————————————————————————————                                | П       | П                 | E17: Media, Paint Stripping                   |            |          |
| C1: 5          | Spare Parts for Peening and Blasting Machines –                                    | Ħ       |                   | E18: Media, Garnet / Micro Garnet —           | - 🔲        |          |
|                | Portable Peening & Blasting Machines ——  | Ħ       | $\Box$            |   |            |          |
|                | Blast Rooms  | H       | Н                 | VIBRATORY FINISHING INDUSTRIES                |            |          |
|                | ALMEN-Products (Strips, Gages, Blocks) ———   | H       |                   | F1: Vibratory Finishing Equipment             | - 🔲        |          |
|                | Nozzles for Peening & Blasting —   | H       |                   | F2: Vibratory Finishing Chips and Compounds - | - 🔲        |          |
|                | Oust Collectors for Blasting & Peening —   | H       | H                 | F3: Job Shops for Vibratory Finishing         | - 🗆        |          |
|                | Media Classification, Sieves and Spiral  | H       |                   |   |            |          |
|                | Separators for Peening & Blasting  | H       | H                 | CLEANING INDUSTRIES                           |            |          |
|                | D. Pipe Blast/Peen Nozzles & Tools   | _       |                   | G: Cleaning —                                 | - 🔲        |          |
|                |  | ш       | Ш                 |   |            |          |
| D: Res         | sidual Stress & Stress Profiles Measurement —                                      |         |                   | H: Training & Test Centres                    | · 📙        |          |
| To             | (entry shall have a maximum of 26 characte   | rs      |                   | I: Consulting & Engineering Services          | - Ц        | Ш        |
| 16             | (entry shall have a maximum of 26 character per line, minimum of 4 lines/category) |         |                   |   |            |          |
| line           | 1  |         |                   | (Company Name)                                |            |          |
|                |  |         |                   |   |            |          |
| line           | 2  |         |                   | (e.g. Street / P.O. Box)                      |            |          |
| line           | 3  |         |                   | (e.g. Zip Code / Country                      | )          |          |
| line           |  |         |                   | (e.g. Tel. / Fax)                             |            |          |
|                |  |         |                   | (e.g. ren / ran)                              |            |          |
| line           | 5  |         |                   | (e.g. E-mail)                                 |            |          |
| line           | 6  |         |                   | (e.g. Home Page)                              |            |          |
|                | <u> </u>   |         |                   |   |            |          |
| etc.           |  |         |                   | (Additional Text, e.g. Bra                    | ınd Na     | me)      |
| Calcula        | ation Example for one Category and Issue:  |         |                   |   |            |          |
|                | (F   |         |                   |   |            |          |
| Lo             |  |         |                   |   |            |          |
| Examp          | · ·  | ate, S  | Signa             | ture, Company Stamp, Name in Print)           |            |          |
|                | Example City   |         |                   | Mail an factor                                |            |          |
|                | 00.99999   |         |                   | Mail or fax to:                               |            |          |
| -in tota       | al, 3 lines for US\$ 9.20 $/ \in 6.20$ per line and category                       |         |                   |   |            |          |

-minimum duration of contract is 1 year (6 issues) -invoicing for 3 issues in advance, -enrolment will be extended automatically

-US\$ 45 / € 32 per issue for 1st logo (US\$ 22.50 / € 16 per issue for all

 $-3 \times 9.20 = US$ 27.60 per category$ 

### **Regular Columns at MFN**

ood columns and editorials are the backbone of every magazine. MFN places great emphasis on its regular columns in order to ensure that its published texts maintain the best possible quality standards. A core team of about twenty highly-qualified specialists in different fields from around the globe have been handpicked to write nine columns, published in every issue. This is an unusually high number of features for a magazine in the surface preparation industry and allows MFN to create its own unique image within the publishing world. The columns are supplemented with editorials and press releases from the industry.

### Interview

Readers will find at least one or two interviews in every issue. MFN talks with interesting personalities and key figures, most often company owners or senior management, from corporations around the globe in order to gain an insight into the strategies and concepts which enable them to run their businesses successfully. Personal background stories and original, at times unusual, points of view are presented in a lively and eyecatching format.



### Science Update

This three-page column is designed to inform about the latest scientific developments and technologies in metal finishing from around the globe. MFN has a number of authors from universities and research institutes who publish in this column on a frequent basis. Greatest care is taken in the selection of the topics and authors. Being an international magazine we have authors from North and South America, Europe and Asia, all together from over 10 countries. With this feature, MFN wishes to maximise the interaction between scientists and industries to create a mutual-ly-beneficial relationship.



### TRAINER COLUMN

The MFN Trainer Column is written by one of our MFN trainers or by the editorial staff. MFN has designed different training courses and this column is a platform for the trainers to communicate with their readers. This editorial informs about training means and philosophies, process education and technology. MFN has over 30 trainers from 15 countries and offers courses in 8 languages. For more information about the trainers, see our website www.mfn.li/trainers.

### Good Vibracions



Covering the diverse field of vibratory (mass) finishing this column provides unbiased application examples, latest equipment and process developments, product news and industry facts. Both contributing editors have many years experience in the field of metal finishing and both share the same passion for the industry in which they work. With applications from aerospace to automotive, machine shops to foundries the technique of vibratory finishing is common place so the features in this column are always interesting and varied. Vibratory (mass) finishing does not replace shot blasting or shot peening - it is a complementary process that runs side by side.



by Mathieu Geuting, Contributing Editor MFN and Spaleck Oberflächentechnik E-mail: m.geuting@spaleck.biz



by Eugen Holzknecht, Contributing Editor MFN and Rösler Oberflächentechnik GmbH E-mail: holzknecht.usa@gmail.com



by Thomas Hogenkamp, Contributing Editor MFN and Sales Director Spaleck Oberflächentechnik E-mail: thomas@mfn.li

### NEWSBEAT



Rather than present a prearranged list of dry and impersonal questions and answers exchanged via e-mail, Newsbeat offers face-to-face interviews held in person or by videoconference calls with leading figures drawn from a broad spectrum of industries, ranging from aerospace to automotive, from shot peening to surface treatment and more.



By encouraging relaxed and friendly conversations with the interviewees, our Contributing Editor attempts to bring out the human side of the personalities whose commitment and experience contribute to the success of the industries for which they work.

By Rosanne Baiker, MFN Vice President and Business Development E-mail: rosanne@mfn.li

Readers are thus given the opportunity to learn more about leading companies and about the professional figures behind them.



#### STANDARDS FORUM

Processes within our industry are governed by published specifications and standards, so knowledge of these standards is a key ingredient to a successful enterprise. The Standards Forum allows the dissemination and examination of industry standards and specifications. New and revised standards are announced and the principal areas of interest or change are identified and explained. Readers are invited to send enquiries or information about standards so that the knowledge can be shared throughout the industry. The contributing editor for this column also engages other MFN specialists to participate in articles which benefit from their particular expertise.



by Christian Tyroll, Contributing Editor MFN and Wheelabrator E-mail: Christian.Tyroll @noricangroup.com



by Charlie Clouet, Contributing Editor MFN and Shockform Aéronautique Inc. E-mail: charlie.clouet @shockform.com

## Nadcap - The Column

This column has been designed to provide MFN readers with current news about Nadcap, the leading worldwide cooperative program of major companies designed to manage a cost-effective consensus approach to special processes and products and provide continual improvement within the aerospace and automotive industries. Nadcap is the flagship program of PRI, a not-for-profit organization which provides value-added Customer Solutions & Support to Industry in the form of process, product and personnel qualification, professional development and cutting-edge technology. Comprehensive, product and personnel quality in any industry requires significant commitment and resources. The Performance Review Institute (PRI) works closely with Industry to achieve these goals together. As a result the Nadcap model is being applied to several PRI programs and initiatives such as NUCAP (Nadcap Users Compliance and Audit Program), QPLis (Qualified Products Listings), and emerging programs such as eQualearn quality professional development programs.

## Off the Beaten Track...

One day, the editor of MFN asked me to consider writing a new column, something that would offer readers a short break from the magazine's fine technical articles.

"Great!", I replied enthusiastically, but then I paused. "What am I supposed to write about?", I asked.

"About anything you want, as long as you make it interesting", came the reply.

With this rather broad objective in mind, I pondered my options. Like a small fish which suddenly finds itself swimming in the sea after a lifetime spent in a fishbowl, I had no idea which way to turn. The only thing that came relatively easy was the title, "Off the Beaten Track", which I hoped would convey the spirit of the column.

For the rest, I'm still trying hard, more often struggling, to "make it interesting"!



By Giovanni Gregorat, Contributing Editor MFN E-mail: giovanni@mfn.li



### Shot Peening in the Automotive Industry

The automotive sector is one of the main fields of application of shot peening, both in terms of production volumes and of the technological effort required to achieve the desired results. This is even truer now that the automotive market is becoming global and more and more competitive. Our Contributing Editors give an updated panorama about shot peening applications in the automotive environment and point out the problems that can arise when shot peening is applied to car components, giving their point of view, both academic and industrial, on how to solve them. Our Editors discuss particular cases, historical episodes or curious anecdotes, all part of their professional experience, making the column both interesting and pleasant to read. Enjoy this column!



by Michele Bandini (Ph.D.) Contributing Editor MFN and General Manager of Peen Service s.r.l E-mail: michele@mfn.li Michele teaches at the Mechanical Engineering University of Bologna and Milan in Italy.



by Mario Guagliano Contributing Editor MFN and Associate Professor of Technical University of Milan, 20156 Milan, Italy E-mail: mario@mfn.li